

**NOTICE TO POTENTIAL PROPOSERS**  
**GREENVILLE-SPARTANBURG INTERNATIONAL AIRPORT**  
**PROPOSED AUTOMATED TRANSIT NETWORK**

**January 22, 2016**

Greenville-Spartanburg International Airport District, Greer, South Carolina, USA, hereby informs potential proposers that it intends to issue a Request for Proposals (RFP) to qualified automated transit network (ATN) suppliers to participate in an ATN project connecting the existing economy lot to the terminal at the Greenville-Spartanburg International Airport (GSP). The RFP will be issued in the March/April 2016 timeframe. Proposers will have approximately six weeks to respond. This notice is intended to provide prospective proposers with the opportunity to prepare to respond. The likely terms and conditions of the project are briefly outlined below. This notice is applicable to Phase 1 procurement only. The Airport District reserves the right to change or amend any of these terms and conditions.

**Project Scope**

Install, operate and maintain an ATN system comprising three to six at-grade and/or elevated stations connected by approximately one mile (1.6 kilometers) of at-grade and/or elevated one-way guideway configured as a one-way loop or a two-way corridor, or a combination of loops and corridors. The ATN system is intended to connect the existing economy lot to the terminal, with the ability to be expanded to serve future parking expansion and development opportunities. All aspects of the system shall be provided including vehicles, control system, guideways, stations, maintenance/storage facility (MSF), operations, maintenance, etc.

**Procurement Phasing**

A two-phased procurement process is anticipated as follows:

Phase 1.

ATN system supplier procurement. During this phase one or more ATN system suppliers will be procured. The successful supplier(s) will be contracted to assist the Airport District in developing preliminary plans and specifications for an optimized ATN solution for GSP Airport. This procurement will be based on the suitability of the supplier's ATN system for the application and the tendered prices for system supply, system operation and maintenance, constructability, as well as assistance with developing preliminary plans and specifications, among other considerations.

Phase 2.

ATN system design/build team procurement. During this phase bids will be received from teams to provide the entire project (design/build/operate/maintain). Only the supplier(s) selected in Phase 1 will be permitted to be on design/build teams. However there will be no limit to the number of teams one supplier can be on. The prices submitted for system supply, operation

and maintenance shall be based on those submitted in Phase 1. Phase 2 procurement is anticipated to occur in the fall of 2016.

### **System Supplier Qualifications**

The system supplier must provide documentation satisfactorily demonstrating that, prior to Phase 2 procurement, it will have a fully-operational, full-scale test track up and running with multiple vehicles demonstrating switching and vehicle speeds greater than 20 mph (8.9 m/s). Vehicles must be capable of accommodating, at a minimum, a wheelchair, an attendant and four large suitcases. Other required qualifications including system requirements and corporate capabilities will be detailed in the RFP.

### **Proposals**

In addition to information regarding the supplier's capabilities and qualifications and ATN system details, proposers will be required to submit prices for ATN systems operating on up to two provided station/guideway/MSF layouts. At their option, bidders may also submit prices for ATN systems operating on up to two station/guideway/MSF layouts developed by them to better suit their system's capabilities.

Price submittals will be required for:

1. Key staff assistance with preliminary plans and specifications
2. ATN system components (capital and operating). These prices will remain firm for the Phase 2 procurement with the exception of escalation and/or approved justifiable changes.
3. Infrastructure components. These prices will be considered estimates only. They will be taken into consideration in selecting the successful bidder(s). Bidders will be required to document the source(s) of these prices.

A pre-proposal meeting will be held on site. Attendance by phone will be possible. Attendance in person is recommended but not required.

### **Questions**

Questions will not be entertained at this stage. More information is contained in the [Preliminary Personal Rapid Transit Feasibility Study](#) January, 2015.

### **Responses**

Suppliers responding to [GSPATNQuestions@pbworld.com](mailto:GSPATNQuestions@pbworld.com) that they intend to propose on this project will be notified by email of the RFP.